## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported): October 28, 2021

### HANOVER BANCORP, INC.

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation)

333-252262 (Commission File Number) 81-3324480 (IRS Employer Identification No.)

80 East Jericho Turnpike, Mineola, New York (Address of principal executive offices)

11501 (Zip Code)

Registrant's telephone number, including area code: (516) 548-8500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:   Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act: None
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company ⊠
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$

#### ITEM 2.02 - RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 28, 2021, the Company announced its earnings for the period ended September 30, 2021.

The press release issued by the Company on October 28, 2021 is furnished herewith as Exhibit 99.1. This information is being "furnished" in accordance with General Instruction B.2. of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

#### ITEM 9.01 - FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

The following Exhibit is furnished as part of this report:

Exhibit 99.1 Press release issued by the Company on October 28, 2021

Exhibit 104 Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HANOVER BANCORP, INC.

Date: October 28, 2021 By: /s/ Brian K. Finneran

Brian K. Finneran President

#### INDEX OF EXHIBITS

Exhibit Number	Description
Exhibit 99.1	Press release issued by the Company on October 28, 2021



#### FOR IMMEDIATE RELEASE

Investor and Press Contact: Brian K. Finneran President (516) 548-8500

Hanover Bancorp, Inc. Reports Third Calendar Quarter and Fiscal Year 2021 Results highlighted by Record Levels of Net Income, Net Interest Income and Net Interest Margin

#### **Third Calendar Quarter and Fiscal Year Performance Highlights**

- **Net Income:** Net income for the quarter ended September 30, 2021, totaled \$7.1 million or \$1.25 per diluted common share, versus \$1.5 million or \$0.37 per diluted common share recorded in the same period a year ago. The Company recorded adjusted (non-GAAP) net income (excluding merger-related charges) of \$7.2 million in the quarter ended September 30, 2021, versus adjusted (non-GAAP) net income of \$1.7 million in the comparable 2020 quarter. The Company recorded net income for the fiscal year ended September 30, 2021, of \$10.9 million or \$2.28 per diluted common share compared with \$5.0 million or \$1.18 per diluted common share in the 2020 fiscal year. The Company recorded adjusted (non-GAAP) net income (primarily excluding merger-related charges) of \$14.4 million for the fiscal year ended September 30, 2021, versus adjusted (non-GAAP) net income of \$5.9 million in the 2020 fiscal year.
- **Financial Performance Metrics:** Returns on average total assets and average stockholders' equity were 1.88% and 23.45%, respectively, in the quarter ended September 30, 2021, versus 0.76% and 7.97% in the comparable 2020 period.
- **Record Net Interest Income:** Net interest income was \$16.1 million for the quarter ended September 30, 2021, an increase of \$8.8 million, or 119.0%, versus the comparable 2020 quarter.
- **Record Net Interest Margin:** The Company's net interest margin increased significantly during the quarter ended September 30, 2021, to 4.51% versus 3.74% in the quarter ended June 30, 2021, and 3.73% in the quarter ended September 30, 2020. Excluding the impact of net purchase accounting accretion, the Company's net interest margin was 3.76% and 3.55% in the quarters ended September 30, 2021, and June 30, 2021, respectively.
- **Balance Sheet:** Assets totaled \$1.48 billion at September 30, 2021, versus \$1.54 billion at June 30, 2021, and \$851.6 million at September 30, 2020.
- **Capital Strength:** The Bank's Tier 1 leverage ratio was 9.45% and its Total Risk-Based capital ratio was 15.59% at September 30, 2021, each significantly above the regulatory minimums for a well-capitalized institution.

- Tangible Book Value Per Share: Tangible book value per common share increased to \$18.49 at September 30, 2021, from \$17.40 at June 30, 2021, and \$18.23 at September 30, 2020.
- **Strong Lending Activity:** On a linked quarter basis, the Company exhibited net loan growth, excluding Paycheck Protection Program ("PPP") loans, of \$53.8 million or 20.45% on an annualized basis. At September 30, 2021, the Company's loan pipeline was approximately \$319.0 million.
- Expansion into New Jersey Market: The Company intends to open a full-service branch and loan production office in Freehold, New Jersey in December. This location will expand the Company's niche Small Business Administration ("SBA") lending footprint into both the New Jersey and eastern Pennsylvania marketplaces.

**Mineola, NY – October 28, 2021** – Hanover Bancorp, Inc. ("Hanover" or "the Company"), the holding company for Hanover Community Bank ("the Bank") today reported significant performance achievements for the quarter ended September 30, 2021, highlighted by record levels of net income, net interest income and net interest margin. Further, the Company successfully completed the full integration of its Savoy Bank acquisition during the third quarter.

#### Earnings Summary for the Quarter Ended September 30, 2021

The Company reported net income for the quarter ended September 30, 2021, of \$7.1 million or \$1.25 per diluted common share, versus \$1.5 million or \$0.37 per diluted common share in the comparable year ago period, representing an increase of \$5.5 million. Returns on average total assets and average stockholders' equity were 1.88% and 23.45%, respectively, in the quarter ended September 30, 2021, versus 0.76% and 7.97% in the comparable 2020 period.

The improvement in net income recorded in the third calendar quarter of 2021 resulted from an \$8.8 million or 119.0% increase in net interest income coupled with a \$1.6 million improvement in non-interest income. Partially offsetting these positive factors was a \$2.4 million increase in total operating expenses, principally resulting from growth in compensation and benefits due largely to growth in personnel from the acquisition of Savoy Bank ("Savoy") in May 2021, coupled with a \$600 thousand increase in the provision for loan losses expense due to growth in the loan portfolio in the third calendar quarter of 2021. The year-over-year growth in net interest income was due to a substantial widening of the Company's net interest margin to 4.51% in 2021 from 3.73% in the comparable 2020 quarter. The margin improvement resulted principally from an increase in average interest-earning assets of \$633.7 million in 2021, primarily related to the acquisition of Savoy, and a 91 basis point reduction in the cost of interest-bearing liabilities to 0.55% in 2021 from the third calendar quarter of 2020.

Excluding merger-related charges recorded in the third calendar quarter of 2021, adjusted (non-GAAP) net income was \$7.2 million or \$1.28 per diluted common share, versus 2020 adjusted net income of \$1.7 million or \$0.41 per diluted common share. Third calendar quarter returns on average total assets and average stockholders' equity, excluding merger-related charges in each period, were 1.92% and 23.95%, respectively in 2021, versus 0.84% and 8.91% a year ago.

#### Earnings Summary for the Fiscal Year Ended September 30, 2021

For the fiscal year ended September 30, 2021, the Company reported net income of \$10.9 million or \$2.28 per diluted common share, versus \$5.0 million or \$1.18 per diluted common share a year ago. Returns on average total assets and average stockholders' equity for the fiscal year ended September 30, 2021, were 0.99% and 11.53%, respectively, versus 0.58% and 6.63% in the fiscal year ended September 30, 2020.

The significant improvement in earnings compared to the prior year period resulted from increases in net interest income (up \$14.6 million) and non-interest income (up \$2.0 million) and a \$250 thousand reduction in the provision for loan losses expense in the 2021 period. The growth in net interest income resulted from a 68 basis point improvement in the net interest margin to 3.97% in 2021 coupled with growth in average interest-earning assets of \$226.0 million versus the year ago period. Partially offsetting these positive factors was a \$9.0 million increase in total operating expenses, due principally to significant increases in acquisition-related costs and compensation and benefits expenses, each due to the Savoy acquisition in fiscal year 2021, and an increase in the Company's effective tax rate to 22.8% in 2021 from 20.0% a year ago

Michael P. Puorro, Chairman and Chief Executive Officer, commented on the Company's results: "I am extremely pleased with Hanover's third calendar quarter 2021 financial results which produced record levels of net income, net interest income and net interest margin for the Company. I am also very excited to announce that we successfully completed the full integration of our strategic acquisition of Savoy Bank which will now enable us to build our earning asset base across multiple highly profitable lending niches. We now possess a well-diversified earning asset engine primarily funded by strong deposit generating businesses. Further, we are currently exploring several FinTech-related partnerships that, if completed, would benefit us in generating additional low-cost deposit funding. We also believe that Hanover can capitalize on the merger disruption caused by the large number of recently announced or closed bank mergers in our marketplace. We are confident that these factors, coupled with an improving local economy, will help us create one of the premier community banks in the metro New York City area.

Mr. Puorro also noted, "Growth in shareholder value is always our number one priority at Hanover Bancorp. This hallmark of our success continues to be reflected by growth in tangible book value per share which increased on a linked quarter basis by \$1.09, or 6.3%, to \$18.49 per share at September 30, 2021.

#### **Balance Sheet Highlights**

Total assets at September 30, 2021, grew to \$1.48 billion versus \$851.6 million at the comparable 2020 date primarily due to the Savoy acquisition. Total deposits at September 30, 2021, increased to \$1.16 billion compared to \$664.8 million at September 30, 2020, the result of growth in core deposits (Demand, N.O.W., Savings and Money Market) of \$516.8 million resulting from deposits acquired in the Savoy transaction as well as significant growth in the Company's municipal deposits.

The Company had \$350.5 million in total municipal deposits at September 30, 2021, at a weighted rate of 0.23% versus \$14.9 million at the comparable 2020 date. The Company's municipal deposit program is built on long-standing relationships developed in the local marketplace. This core deposit business will continue to provide a stable source of funding for the Company's lending products at costs lower than consumer banking.

Total borrowings at September 30, 2021, were \$159.6 million, including \$117.7 million in Federal Reserve Paycheck Protection Program Liquidity Facility advances, with a weighted average rate and term of 0.62% and 43 months, respectively. Management reduced usage of its Federal Home Loan Bank ("FHLB") borrowing capacity in the third calendar quarter of 2021 as other lower cost funding options were utilized to replace maturing FHLB advances. At September 30, 2021, the Bank had \$41.7 million of FHLB advances outstanding versus \$69.0 million a year ago. The Company had \$35.9 million in additional borrowing capacity from the FHLB at September 30, 2021.

Stockholders' equity increased to \$122.5 million at September 30, 2021, from \$78.0 million at the comparable 2020 date resulting in an increase in tangible book value per share over the past twelve months to \$18.49 at September 30, 2021, from \$18.23 at the comparable 2020 date.

#### Loan Portfolio Growth and Allowance for Loan Losses

On a linked quarter basis, the Company exhibited net loan growth, excluding PPP loans, of \$53.8 million or 20.45 % on an annualized basis. For the twelve months ended September 30, 2021, the Bank's loan portfolio grew to \$1.25 billion, primarily due to the acquisition of Savoy. Year over year growth was concentrated primarily in multi-family, commercial real estate, and PPP loans. At September 30, 2021, the Company's residential loan portfolio amounted to \$444.1 million, with an average loan balance of \$419 thousand and a weighted average loan-to-value ratio of 53%. Commercial real estate loans totaled \$630.9 million at September 30, 2021, with an average loan balance of \$1.1 million and a weighted average loan-to-value ratio of 55%. The Company's commercial real estate concentration ratio was 355% of capital at September 30, 2021, versus 246% of capital at the comparable 2020 date. At September 30, 2021, the Company's loan pipeline was approximately \$319.0 million with a weighted average coupon, excluding fees, of 4.26%.

Historically, the Bank has generated additional income by strategically originating and selling its primary lending products to other financial institutions at premiums, while also retaining servicing rights in some sales. The Bank expects that it will continue to originate loans, for its own portfolio and for sale, which will result in continued growth in interest income while also realizing gains on sale of loans to others and recording servicing income. During the quarter ended September 30, 2021, the Company sold \$12.6 million in performing residential and SBA loans and recorded gains on the sale of loans held-for-sale of \$619 thousand versus gains of \$212 thousand in the quarter ended June 30, 2021. The Company did not record any gains on the sale of performing loans in the quarter ended September 30, 2020. During the twelve months ended September 30, 2021, the Company recorded cumulative gains of \$1.3 million on the sale of loans held-for-sale.

During the third calendar quarter of 2021, the Bank recorded a provision for loan losses expense of \$700 thousand. The September 30, 2021, allowance for loan losses balance was \$8.6 million versus \$7.9 million a year ago. The allowance for loan losses as a percent of total loans was 0.69% at September 30, 2021, versus 0.61% at June 30, 2021, and 1.09% at September 30, 2020. The allowance for loan losses as a percent of total loans excluding acquired loans ("originated loans") was 1.13% at September 30, 2021. At September 30, 2021, non-performing loans totaled \$9.5 million of which \$4.8 million represented legacy Savoy Bank originated loans that were either written down to fair value at the acquisition date or are 100% guaranteed by the SBA. The remaining \$4.7 million of non-performing loans represent Hanover originated residential credits with a weighted average loan-to-value ratio of 60%.

#### **Record Net Interest Margin**

The Bank's net interest margin improved to a record 4.51% during the third calendar quarter of 2021, versus 3.73% in the comparable 2020 quarter and 3.74% in the quarter ended June 30, 2021. Excluding the impact of net purchase accounting accretion, the Company's net interest margin was 3.76% and 3.55% in the quarters ended September 30, 2021, and June 30, 2021, respectively.

#### **Expansion into New Jersey Market**

The Company intends to open a full-service branch and loan production office in Freehold, New Jersey in December. This location, coupled with our success in recruiting business development officers in recent months, will expand the Company's SBA lending footprint into both the New Jersey and eastern Pennsylvania marketplaces.

#### **Operating Efficiency Ratio**

The Bank's operating efficiency ratio was 44.6% in the third calendar quarter of 2021 versus 74.3% a year ago. The third calendar quarter 2021 adjusted (non-GAAP) operating efficiency ratio, which excludes merger-related charges, was 43.5%.

#### About Hanover Community Bank and Hanover Bancorp, Inc.

Hanover Bancorp, Inc., is a locally owned and operated privately held stock bank holding company for Hanover Community Bank, a community commercial bank focusing on highly personalized and efficient services and products responsive to local needs. Management and the Board of Directors are comprised of a select group of successful local businessmen and women who are committed to the success of the Bank by knowing and understanding the metro-New York area's financial needs and opportunities. Backed by state-of-the-art technology, Hanover offers a full range of financial services. Hanover employs a complete suite of consumer and commercial banking products and services, including multi-family and commercial mortgages, residential loans, business loans and lines of credit. Hanover also offers its customers access to 24-hour ATM service with no fees attached, free checking with interest, telephone banking, advanced technologies in mobile and internet banking for our consumer and business customers, safe deposit boxes and much more. The Company's corporate administrative office is located in Mineola, New York where it also operates a full service branch office along with additional branch locations in Garden City Park, Forest Hills, Flushing, Sunset Park, Rockefeller Center and Chinatown, New York.

Hanover Community Bank is a member of the Federal Deposit Insurance Corporation and is an Equal Housing/Equal Opportunity Lender. For further information, call 516-548-8500 or visit the Bank's website at <a href="https://www.hanoverbank.com">www.hanoverbank.com</a>.

#### **Non-GAAP Disclosure**

This discussion includes non-GAAP financial measures, including the Company's adjusted operating earnings, adjusted net interest margin, adjusted returns on average assets and shareholders' equity, and adjusted operating efficiency ratio. A non-GAAP financial measure is a numerical measure of historical or future performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). The Company's management believes that the presentation of non-GAAP financial measures provides both management and investors with a greater understanding of the Company's operating results and trends in addition to the results measured in accordance with GAAP. While management uses non-GAAP financial measures in its analysis of the Company's performance, this information is not meant to be considered in isolation or as a substitute for the numbers prepared in accordance with U.S. GAAP or considered to be more important than financial results determined in accordance with U.S. GAAP. The Company's non-GAAP financial measures may not be comparable to similarly titled measures used by other financial institutions.

With respect to the calculations of adjusted operating net income and adjusted operating efficiency ratio for the periods presented in this discussion, reconciliations to the most comparable U.S. GAAP measures are provided in the tables that follow.

#### **Forward-Looking Statements**

This release may contain certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and may be identified by the use of such words as "may," "believe," "expect," "anticipate," "should," "plan," "estimate," "predict," "continue," and "potential" or the negative of these terms or other comparable terminology. Examples of forward-looking statements include, but are not limited to, estimates with respect to the financial condition, results of operations and business of Hanover Bancorp, Inc. Any or all of the forward-looking statements in this release and in any other public statements made by Hanover Bancorp, Inc. may turn out to be incorrect. They can be affected by inaccurate assumptions Hanover Bancorp, Inc. might make or by known or unknown risks and uncertainties. Further, the adverse effect of the COVID-19 pandemic on the Company, its customers, and the communities where it operates may adversely affect the Company's business, results of operations and financial condition for an indefinite period of time. Consequently, no forward-looking statement can be guaranteed. Hanover Bancorp, Inc. does not intend to update any of the forward-looking statements after the date of this release or to conform these statements to actual events.

#### HANOVER BANCORP, INC. STATEMENTS OF CONDITION (unaudited) (dollars in thousands)

	Sep	tember 30, 2021		June 30, 2021	Sep	otember 30, 2020
Assets						
Cash and cash equivalents	\$	166,544	\$	170,934	\$	80,209
Securities-available for sale, at fair value		7,747		7,777		6,035
Investments-held to maturity		8,611		8,987		10,727
Loans held for sale		-		3,883		-
Loans, net of deferred loan fees and costs		1,247,125		1,293,262		725,019
Less: allowance for loan losses		(8,552)		(7,852)		(7,869)
Loans, net		1,238,573		1,285,410		717,150
Goodwill		19,168		18,100		1,901
Premises & fixed assets		15,002		14,606		14,156
Other assets		28,996		31,746		21,428
Assets	\$	1,484,641	\$	1,541,443	\$	851,606
Liabilities and stockholders' equity						
Core deposits	\$	786,826	\$	698,733	\$	270,007
Time deposits		377,836		460,689		394,753
Total deposits		1,164,662		1,159,422		664,760
		450.040		220 625		05.454
Borrowings		159,642		228,625		85,154
Note payable Subordinated debentures		24.512		24.400		14,984
		24,513		24,498		- 0.005
Other liabilities		13,295	_	13,660		8,665
Liabilities		1,362,112		1,426,205		773,563
		100 500		445.000		70.043
Stockholders' equity		122,529	•	115,238	•	78,043
Liabilities and stockholders' equity	\$	1,484,641	<u>\$</u>	1,541,443	\$	851,606

		Three Months Ended					Fiscal Year Ende		
	9/	30/2021	9/30/2020		9/30/2021		9/	30/2020	
Interest income	\$	17,760	\$	9,751	\$	48,675	\$	40,133	
Interest expense		1,629		2,385		6,967		13,011	
Net interest income		16,131		7,366		41,708		27,122	
Provision for loan losses		700		100		1,000		1,250	
Net interest income after provision for loan losses		15,431		7,266		40,708		25,872	
Loan fees and service charges		255		111		703		301	
Service charges on deposit accounts		61		12		127		62	
Gain on sale of loans held-for-sale		619		-		1,307		917	
Gain on sale of investments		-		-		240		-	
Other operating income		786		12		972		84	
Non-interest income		1,721		135		3,349		1,364	
Compensation and benefits		4,528		3,020		15,009		11,182	
Occupancy and equipment		1,298		1,169		4,978		4,462	
Data processing		346		234		1,280		911	
Marketing and advertising		33		16		118		296	
Acquisition costs		197		214		4,430		450	
Professional fees		616		438		1,706		2,070	
Other operating expenses		940		481		2,484		1,651	
Non-interest expense		7,958		5,572		30,005		21,022	
Income before income taxes		9,194		1,829		14,052		6,214	
Income tax expense		2,138		283	_	3,201		1,240	
Net income	<u>\$</u>	7,056	\$	1,546	\$	10,851	\$	4,974	
Basic earnings per share	\$	1.27	\$	0.38	\$	2.32	\$	1.20	
Diluted earnings per share	\$	1.25	\$	0.37	\$	2.28	\$	1.18	

**Note:** Prior period information has been adjusted to conform to current period presentation.

HANOVER BANCORP, INC.
CONSOLIDATED STATEMENTS OF INCOME (unaudited)
QUARTERLY TREND

(dollars in thousands, except per share data)

	Three Months Ended											
	9/3	30/2021	6	/30/2021	3/3	31/2021	12/31/2020		9/3	30/2020		
Interest income	\$	17,760	\$	12,038	\$	9,380	\$	9,497	\$	9,751		
Interest expense		1,629		1,590		1,578		2,170		2,385		
Net interest income		16,131		10,448		7,802		7,327		7,366		
Provision for loan losses		700		-		200		100		100		
Net interest income after provision for loan losses		15,431		10,448		7,602		7,227		7,266		
Loan fees and service charges		255		257		125		66		111		
Service charges on deposit accounts		61		34		17		15		12		
Gain on sale of loans held-for-sale		619		212		295		181		-		
Gain on sale of investments		-		-		240		-		-		
Other operating income		786		147		15		24		12		
Non-interest income		1,721		650		692		286		135		
Compensation and benefits		4,528		3,980		3,325		3,176		3,020		
Occupancy and equipment		1,298		1,300		1,209		1,171		1,169		
Data processing		346		419		270		245		234		
Marketing and advertising		33		18		19		48		16		
Acquisition costs		197		3,937		151		145		214		
Professional fees		616		370		308		412		438		
Other operating expenses		940		708		443		393		481		
Non-interest expense		7,958		10,732		5,725		5,590		5,572		
Income before income taxes		9,194		366		2,569		1,923		1,829		
Income tax expense		2,138		145		514		404		283		
Net income	\$	7,056	\$	221	\$	2,055	\$	1,519	\$	1,546		
Basic earnings per share	\$	1.27	\$	0.05	\$	0.49	\$	0.36	\$	0.38		
Diluted earnings per share	\$	1.25	\$	0.05	\$	0.48	\$	0.36	\$	0.37		

**Note:** Prior period information has been adjusted to conform to current period presentation.

		Three Moi	nths Ei	nded		Fiscal Ye	ar Enc	ar Ended		
	9/3	30/2021	9/	30/2020	9/	/30/2021	9/	30/2020		
ADJUSTED NET INCOME:										
Net income, as reported	\$	7,056	\$	1,546	\$	10,851	\$	4,974		
Adjustments:										
Merger-related expenses		197		214		4,430		450		
Debt extinguishment charges		-		-		54		-		
Litigation and proxy-related expenses		-		-		-		742		
Total adjustments, before income taxes		197		214		4,484		1,192		
Adjustment for reported effective income tax rate		46		33		978		255		
Total adjustments, after income taxes		151		181		3,506		937		
Adjusted net income	\$	7,207	\$	1,727	\$	14,357	\$	5,911		
Basic earnings per share - adjusted	\$	1.30	\$	0.41	\$	3.07	\$	1.42		
Diluted earnings per share - adjusted	\$	1.28	\$	0.41	\$	3.02	\$	1.40		
ADJUSTED NET INTEREST INCOME:										
Net interest income, as reported	\$	16,131	\$	7,366	\$	41,708	\$	27,122		
Adjustments:										
Debt extinguishment charges		-		-		54		-		
Adjusted net interest income	\$	16,131	\$	7,366	\$	41,762	\$	27,122		
ADJUSTED NET INTEREST MARGIN:										
Net interest margin, as reported		4.51%	)	3.73%	)	3.97%	)	3.29%		
Adjustments:										
Debt extinguishment charges		_		_		0.01%	)	_		
Adjusted net interest margin		4.51%	, <u> </u>	3.73%	)	3.98%	_	3.29%		
ADJUSTED OPERATING EFFICIENCY RATIO(2):						_				
Operating efficiency ratio, as reported		44.58%		74.26%		66.95%		73.79%		
Adjustments:		77.5070	,	74.2070	,	00.557	,	75.75		
Merger-related expenses		-1.10%	·	-2.87%	1	-9.87%	,	-1.58%		
Debt extinguishment charges		-	,		,	-0.08%		-		
Litigation and proxy-related expenses		_		-		-		-2.60%		
Adjusted operating efficiency ratio		43.48%		71.39%		57.00%		69.619		
ADJUSTED RETURN ON AVERAGE ASSETS		1.92%		0.84%		1.31%		0.69%		
ADJUSTED RETURN ON AVERAGE EQUITY		23.95%		8.91%		15.26%		7.889		
INTOUTED RETURN ON AVERAGE EQUIT I		/ در.دے	,	0.51/0	,	10.20/0	,	7.00/		

<sup>(1)</sup> A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). The Company's management believes the presentation of non-GAAP financial measures provide investors with a greater understanding of the Company's operating results in addition to the results measured in accordance with U.S. GAAP. While management uses non-GAAP measures in its analysis of the Company's performance, this information should not be viewed as a substitute for financial results determined in accordance with U.S. GAAP.

<sup>(2)</sup> Excludes gain on sale of securities available for sale.

#### HANOVER BANCORP, INC. SELECTED FINANCIAL DATA (unaudited) (dollars in thousands)

	Three Mon	Fiscal Ye	nded			
	 9/30/2021	9/30/2020		9/30/2021		9/30/2020
Profitability:						
Return on average assets	1.88%	0.76%	%	0.99%	ó	0.58%
Return on average equity	23.45%	7.97%	%	11.53%	ó	6.63%
Yield on average interest-earning assets	4.97%	4.94%	%	4.63%	ó	4.87%
Cost of average interest-bearing liabilities	0.55%	1.46%	%	0.81%	ó	1.87%
Net interest rate spread (1)	4.42%	3.48%	%	3.82%	ó	3.00%
Net interest margin <sup>(2)</sup>	4.51%	3.73%	%	3.97%	ó	3.29%
Non-interest expense to average assets	2.12%	2.72%	%	2.75%	ó	2.47%
Operating efficiency ratio (3)	44.58%	74.26%	%	66.95%	ó	73.79%
Average balances:						
Interest-earning assets	\$ 1,419,148	\$ 785,486	\$	1,050,259	\$	824,247
Interest-bearing liabilities	1,174,266	648,285		859,804		697,040
Loans	1,277,091	720,730		934,066		717,834
Deposits	1,128,956	638,354		843,010		669,497
Borrowings	225,929	90,313		145,334		99,550

<sup>(1)</sup> Represents the difference between the yield on average interest-earning and the cost of average interest-bearing liabilities.

<sup>(2)</sup> Represents net interest income divided by average interest-earning assets.

<sup>(3)</sup> Excludes gain on sale of securities available for sale.

	At or For the Three Months Ended										
	9	/30/2021		6/30/2021		3/31/2021	1	2/31/2020			
Asset quality:											
Provision for loan losses	\$	700	\$	-	\$	200	\$	100			
Net (recoveries)/charge-offs		-		(327)		-		(10)			
Allowance for loan losses		8,552		7,852		8,179		7,979			
Allowance for loan losses to total loans (1)		0.69%		0.61%		1.07%		1.09%			
Allowance for loan losses to originated loans (1)		1.13%		1.13%		1.18%		1.22%			
Non-performing loans (2)(3)	\$	9,547	\$	8,120	\$	9,350	\$	4,053			
Non-performing loans/total loans		0.77%		0.63%		1.22%		0.56%			
Non-performing loans/total assets		0.64%		0.53%		1.05%		0.46%			
Allowance for loan losses/non-performing loans		89.58%		96.70%		87.48%		196.87%			
Capital (Bank only):											
Tier 1 Capital	\$	123,665	\$	118,536	\$	103,199	\$	100,518			
Tier 1 leverage ratio		9.45%		11.20%		12.00%		12.04%			
Common equity tier 1 capital ratio		14.54%		14.05%		21.23%		21.49%			
Tier 1 risk based capital ratio		14.54%		14.05%		21.23%		21.49%			
Total risk based capital ratio		15.59%		15.01%		22.49%		22.75%			
Equity data:											
Common shares outstanding		5,563,426		5,552,457		4,194,890		4,185,534			
Stockholders' equity	\$	122,529	\$	115,238	\$	82,245	\$	80,024			
Book value per common share	Φ	22.02	Ф	20.75	Ф	19.61	Φ	19.12			
Tangible common equity		102,881		96,636		80,516		78,103			
Tangible book value per common share		18.49		17.40		19.19		18.66			
Tangible common equity ("TCE") ratio		7.02%		6.35%		9.06%		8.93%			
Tangiote Common equity ( TCE ) Tatto		7.0270		0.3370		9.00%		0.93%			

<sup>(1)</sup> Calculation excludes loans held for sale.

**Note:** Prior period information has been adjusted to conform to current period presentation

<sup>(2)</sup> Includes \$2.5 million of Purchased Credit Impaired loans 90 days past due and still accruing and \$0.5 million of loans fully guaranteed by the SBA at 9/30/21.

<sup>(3)</sup> Includes \$3.5 million of Purchased Credit Impaired loans 90 days past due and still accruing and \$0.5 million of loans fully guaranteed by the SBA at 6/30/21.

(unaudited,dollars in thousands, except share data)

	_ 9	9/30/2021		6/30/2021	3	3/31/2021	12	2/31/2020
Loan distribution.(1):								
Residential mortgages	\$	420,445	\$	429,107	\$	408,729	\$	424,479
Multifamily		266,715		227,887		175,779		147,266
Commercial real estate		364,178		341,102		117,966		115,358
Commercial & industrial		172,077		270,481		37,355		20,214
Home equity		23,697		24,669		23,747		21,405
Consumer	_	13	_	16		20		30
Total loans	\$	1,247,125	\$	1,293,262	\$	763,596	\$	728,752
Sequential quarter growth rate	_	-3.57%	_	69.36%		4.78%		0.51%
Loans sold during the quarter	\$	13,997	\$	13,498	\$	9,367	\$	8,443
Funding distribution:								
Demand	\$	191,537	\$	179,259	\$	122,388	\$	86,266
N.O.W		353,978		250,172		150,017		93,258
Savings		60,163		58,217		44,386		44,072
Money market		181,148		211,085		96,201		87,843
Total core deposits		786,826		698,733		412,992		311,439
Time		377,836		460,689		305,192		376,877
Total deposits		1,164,662		1,159,422		718,184		688,316
Borrowings		159,642		228,625		56,417		74,514
Subordinated debentures		24,513		24,498		24,482		24,468
Total funding sources	\$	1,348,817	\$	1,412,545	\$	799,083	\$	787,298
Sequential quarter growth rate - total deposits	_	0.45%		61.44%	_	4.34%	_	3.54%
Period-end core deposits/total deposits ratio	_	67.56%	_	60.27%		57.51%		45.25%
Period-end demand deposits/total deposits ratio		16.45%		15.46%		17.04%		12.53%

<sup>(1)</sup> Excluding loans held for sale

## HANOVER BANCORP, INC. RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (1) (unaudited) (dollars in thousands, except share and per share amounts)

	9/30/2021		•	5/30/2021	3	3/31/2021	1	2/31/2020	9	9/30/2020	
Tangible common equity											
Total equity	\$	122,529	\$	115,238	\$	82,245	\$	80,024	\$	78,043	
Less: goodwill		(19,168)		(18,100)		(1,710)		(1,901)		(1,901)	
Less: core deposit intangible		(480)		(502)		(19)		(20)		(22)	
Tangible common equity	\$	102,881	\$	96,636	\$	80,516	\$	78,103	\$	76,120	
Tangible common equity ("TCE") ratio											
Tangible common equity	\$	102,881	\$	96,636	\$	80,516	\$	78,103	\$	76,120	
Total assets		1,484,641		1,541,443		890,432		876,883		851,606	
Less: goodwill		(19,168)		(18,100)		(1,710)		(1,901)		(1,901)	
Less: core deposit intangible		(480)		(502)		(19)		(20)		(22)	
Tangible assets	\$	1,464,993	\$	1,522,841	\$	888,703	\$	874,962	\$	849,683	
TCE ratio		7.02%		6.35%		9.06%		8.93%		8.96%	
<u>Tangible book value per share</u>											
Tangible common equity	\$	102,881	\$	96,636	\$	80,516	\$	78,103	\$	76,120	
Common shares outstanding		5,563,426		5,552,457		4,194,890		4,185,534		4,175,144	
Tangible book value per share	\$	18.49	\$	17.40	\$	19.19	\$	18.66	\$	18.23	

<sup>(1)</sup> A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). The Company's management believes the presentation of non-GAAP financial measures provide investors with a greater understanding of the Company's operating results in addition to the results measured in accordance with U.S. GAAP. While management uses non-GAAP measures in its analysis of the Company's performance, this information should not be viewed as a substitute for financial results determined in accordance with U.S. GAAP.

# HANOVER BANCORP, INC. NET INTEREST INCOME ANALYSIS For the Three Months Ended September 30, 2021 and 2020 (unaudited, dollars in thousands)

	2021 2020									
		Average Balance		Interest	Average Rate		Average Balance		Interest	Average Rate
Assets:										
Interest-earning assets:										
Loans	\$	1,277,091	\$	17,496	5.44%	\$	720,730	\$	9,516	5.25%
Investment securities		16,526		162	3.89%		16,895		177	4.17%
Interest-earning cash		120,080		47	0.16%		44,103		10	0.09%
FHLB stock and other investments		5,451		55	4.00%		3,758		48	5.08%
Total interest-earning assets		1,419,148		17,760	4.97%		785,486		9,751	4.94%
Non interest-earning assets:										
Cash and due from banks		18,494					4,645			
Other assets		49,718					23,946			
Total assets	\$	1,487,360				\$	814,077			
Liabilities and stockholders' equity:										
Interest-bearing liabilities:										
Savings, N.O.W and money market deposits	\$	523,257	\$	360	0.27%	\$	176,428	\$	138	0.31%
Time deposits		425,080	•	693	0.65%		381,544		1,758	1.83%
Total savings and time deposits		948,337		1,053	0.44%		557,972	_	1,896	1.35%
Fed funds purchased & FHLB & FRB advances	S	201,425		249	0.49%		75,330		264	1.39%
Note payable		_		_	0.00%		14,983		225	5.97%
Subordinated debentures		24,504		327	5.29%		-		-	0.00%
Total interest-bearing liabilities		1,174,266		1,629	0.55%		648,285	_	2,385	1.46%
Demand deposits	_	180,619	_	,			80,382	_	,	
Other liabilities		13,096					8,286			
Total liabilities	_	1,367,981					736,953			
Stockholders' equity		119,379					77,124			
Total liabilities & stockholders' equity	\$	1,487,360				\$	814,077			
Net interest rate spread					4.42%					3.48%
Net interest income/margin			\$	16,131	4.51%			\$	7,366	3.73%

# HANOVER BANCORP, INC. NET INTEREST INCOME ANALYSIS For the Fiscal Years Ended September 30, 2021 and 2020 (unaudited, dollars in thousands)

			2021				2020	
	Average			Average		Average		Average
	Balance		Interest	Rate		Balance	Interest	Rate
Assets:								
Interest-earning assets:								
Loans	\$ 934,066	\$	47,685	5.11%	\$	717,834	\$ 38,640	5.38%
Investment securities	16,845		685	4.07%		13,907	523	3.76%
Interest-earning cash	94,869		111	0.12%		87,828	693	0.79%
FHLB stock and other investments	 4,479		194	4.33%		4,678	 277	5.92%
Total interest-earning assets	1,050,259		48,675	4.63%		824,247	 40,133	4.87%
Non interest-earning assets:								
Cash and due from banks	9,674					5,588		
Other assets	33,002					22,219		
Total assets	\$ 1,092,935				\$	852,054		
					_			
Liabilities and stockholders' equity:								
Interest-bearing liabilities:								
Savings, N.O.W and money market deposits	\$ 333,997	\$	903	0.27%	\$	179,106	\$ 1,445	0.81%
Time deposits	380,473		3,822	1.00%		418,384	9,180	2.19%
Total savings and time deposits	714,470		4,725	0.66%		597,490	10,625	1.78%
Fed funds purchased & FHLB & FRB advances	120,918		881	0.73%		84,568	1,491	1.76%
Note payable	328		73	22.26%		14,982	895	5.97%
Subordinated debentures	24,088		1,288	5.35%		-	-	0.00%
Total interest-bearing liabilities	859,804		6,967	0.81%		697,040	13,011	1.87%
Demand deposits	128,540					72,007		
Other liabilities	10,519					8,031		
Total liabilities	998,863					777,078		
Stockholders' equity	94,072					74,976		
Total liabilities & stockholders' equity	\$ 1,092,935				\$	852,054		
Net interest rate spread				3.82%				3.00%
Net interest income/margin		\$	41,708	3.97%			\$ 27,122	3.29%
		_	-				 	